

SERVICE CONTRACT FOR A CONSULTANT FOR FACILITATION SERVICES AND COACHING OF MANAGERS NATIONAL COMPETITIVE TENDER-INDIVIDUAL CONSULTANTS REQUIRED

The Market-Oriented Value Chains for Jobs and Growth in the ECOWAS region (MOVE) project focuses on building resilient cashew and rice value chains to contribute to the creation of jobs and income in West Africa, with ECOWAS as its main political partner. The project is mainly funded by the German Federal Ministry for Economic Cooperation and Development (BM Z), with co-funding from the European Union and the Bill & Melinda Gates Foundation and implemented jointly with numerous private and public partners. MOVE is the successor of the GIZ-ComCashew and CARI projects and intervention countries include Burkina Faso, Côte d'Ivoire, Ghana, Sierra Leone, and Nigeria.

MOVE has five (5) main output areas:

- Output 1: increasing the share of value added in the ECOWAS region.
- Output 2: Enhancing the viability of production systems.
- Output 3: Increasing the demand for regional products.
- Output 4: Scaling good practices in supply chain development.
- Output 5: Strengthening policy advice and public private cooperation.

Scope of Work

The scope of works is summarized below:

- **Coaching:** The coach should be available for a free preliminary consultation with no obligation (max. 20 minutes) to get to know the potential coachee. If the two parties (coach and coachee) agree to engage in coaching, details of the objective(s) and results to be achieved (indicators) (see below) discussed in the consultation are firm up in the first coaching session.
- **Capacity building of managers**
- **Align leadership skills to a diverse team**
- **Create a team environment where staff are motivated to work.**
- **Facilitate management feedback session.**

Experience and Qualifications of the Consultant:

- University degree (first degree / masters), certified coach/trainer (mentor, coach, facilitator, psychotherapist).
- 25 years' professional experience as an advisor/coach
- 5yrs knowledge of GIZ structures and proven training experience with GIZ in Germany or abroad
- Proven experience of working in the regional level.
- C1 business fluency in English. French is an added advantage.

Interested Individual Consultants with proven experience in this area of work are kindly requested to express their interest for the above-mentioned project.

1. How to apply

Please submit an expression of interest with the following documents

- Official letter expressing interest including the following
- Technical Proposal & CV – **Two (2) Copies**
- Financial Proposal – **Two (2) Copies**
- The Consultant should be prepared to work and commit enough resources to meet the target. Quality is of utmost importance and shall not be compromised.

NOTE: Kindly Visit the link for Terms of Reference and other documents to be used in preparing your Technical and Financial Proposals.

Link- <https://www.giz.de/en/regions/africa/ghana/tenders>

The (a. Expression of Interest including required documents), (b. Technical proposals + CV) (c. Financial Proposals) mentioned above should be sealed in Three (3) Separate Envelopes and enclosed in one Bigger envelop, marked as "83505545/21.2199.4.102.00 SERVICE CONTRACT FOR A CONSULTANT FOR FACILITATION SERVICES AND COACHING OF MANAGERS"

To the following address:

The Procurement Unit,
GIZ Ghana Country Office
No. 7 Volta Street, Airport Residential Area, Accra
P.O. Box KA 9698,
Accra

To All Bidders:

- Bids must be submitted at the **GIZ Ghana Country Office Reception**.
- The deadline for submission is on **04.01.2026**.
- Documents should be submitted as early as possible before the deadline.
- Should the reception be closed, documents might exceptionally be dropped off at the guard's booth.
- The guards need to be told by the person submitting the documents that they are submitting tender documents.
- Always send a receipt with your documents stating the number of the tender.
- This receipt will be signed by the receptionist or a guard (in case of exceptional drop off at the guard's booth) to provide the bidder with a proof of delivery / submission.

"Please note that participating in a tendering process of GIZ is free of charge for bidders.

At no phase of the process is the bidder required to make any payment to GIZ or to one of its employees.

Kindly Note by sending in your offer, you are agreeing to the GIZ General Terms and giving us the consent to process your company data.